

## Efficient Entity Management in Canada for a UK Based Business

### Case Highlights

#### THE CLIENT

A small expense management software company with global reach.

#### THE CHALLENGE

The company wanted to create a team in Canada as quickly as possible, but the client did not have a legal entity in that region or the knowledge of how to set up quickly within the territory.

#### THE SOLUTION

TopSource Worldwide created an Entity Setup Solution that allowed the client to quickly set up an entity and employ within Canada. The solution is efficiently handled and has greatly contributed the sales pipeline between Canada and North America.

#### BENEFITS

- ✓ Compliant legal entity set up in a new region
- ✓ Team of employees set up in a new territory
- ✓ Expert advice & support

The company had 85 employees that were spread out across the globe between the UK, Australia and North America, but they needed to set up a team within Canada.

Unfortunately they did not have a legal entity in Canada or the knowledge of how to achieve this compliantly within a short space of time.

The client looked to TopSource Worldwide to find out how this could be achieved with minimal complication, relying on the support provided by our team of experts.

### COMPLIANT ENTITY SETUP, HANDLED EFFICIENTLY

With TopSource Worldwide's Global Entity Management Solution, the client successfully established a fully compliant team in Canada, adhering to local laws and customs. The client gained confidence in partnering with a reputable, knowledgeable, and well-established business. Interactions with our experts provided reliable and clear information, facilitating seamless internal integration and offering transparent insights into the cost-to-time implications. Now, the company reaps the benefits of operating a team within their desired territory. They recognize that for future expansions across the globe, TopSource Worldwide provides a cost-effective and straightforward approach through our comprehensive solutions.



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